



# ON THE LEVEL

## A STENERSON LUMBER PUBLICATION

### STENERSON SPOTLIGHT ON SERVICE

Marlo Lutt, our assistant manager in Moorhead, is in his 20<sup>th</sup> year of employment with StenerSON Lumber. Joining us in the fall of 1990, he has been working in a manager capacity ever since. He has a knack for taking care of many types of day-to-day problems that arise. With his vast knowledge of the business, any given day you may find him helping the guys out in the yard (yes, even when it's cold out), selling or delivering product, and sifting through mounds of paperwork. Marlo's favorite part of his job, next to lunch-hour, is the camaraderie in working with our customers. At home, he enjoys gardening - tending to both indoor and outdoor plants. Marlo has quite the green thumb and loves to dig in the dirt. He also thoroughly enjoys horseback riding with his wife, Marsha; fishing, when he has time; and playing with his new grandson, Landon. They are quite the pair! You can find Marlo in our Moorhead store at 218-233-2754.



### 2010 WINTER - SPRING HOURS

Monday – Friday  
7:30 am to 5:00 pm

Saturdays (Crosby only)  
8:00 am to 12:00 pm

**As always**  
**- FREE DELIVERY -**  
**call for yours today!**

### PRODUCT SALES

- Casey Beckerleg, Mhd
- Steve Breyer, Mhd
- Steve Gease, FF
- Rich Harris, Crosby
- Bill Jackson, DL
- Craig Johansen, FF
- Arden Laine, DL
- Scott Mollberg, Mhd

### DOORS OPEN FOR BUSINESS IN CROSBY

StenerSON Lumber opened its doors for business in Crosby late in February. The store's opening was much anticipated in the lakes area with patrons periodically stopping in to check on the remodeling progress and inquiring about future plans. With the remodeling almost completed, we welcomed Doug Houge as manager, Rich Harris as salesman, Jason DeCent as yard foreman, and Derik Midthun as yard help. Sarah StenerSON, who has worked in both the Detroit Lakes store and Fergus Falls store, completes the team in Crosby – lending her experienced hand in the smooth running of the store. We eagerly look forward to meeting new faces in the area and assisting them with their building needs. Look for an announcement for a Grand Opening Event to surface later in the spring, but in the meantime, everyone is welcome to stop in and check out our new digs.

### STENERSON LUMBER LOCATIONS

555 Hwy 59 N  
Detroit Lakes, MN  
218-847-2188

22348 Hwy 6 and 210  
Crosby, MN 56441  
218-546-6535

324 Washington Ave E  
Fergus Falls, MN  
218-739-4481

1702 1<sup>st</sup> Ave N  
Moorhead, MN  
218-233-2754

Exteriors Unlimited  
218-846-1778

Pro Builder Lending  
218-233-3437



### MARCH STENERSON SPECIAL



**10% OFF**  
**GUARDECK™ ELITE**  
**DECKING**

**Superior Fade and Stain Resistance**  
**Lightweight , Easy to Cut, Splinter-Free**  
**No Painting/Staining/Sealing Required**  
**Looks and Feels Like Real Wood**

*Ask Your Salesman for More Information and Pricing*



### HIGH-END, HIGH-TECH, HIGH-PERFORMANCE... AT A LOW PRICE

Recently, Hurd's H3 Casement Window was honored with a 2009 Crystal Achievement Award for the Most Innovative Window of the Year. Designed to provide the features and performance of a premium window at a modest price, the H3 casement incorporates Hurd's Fusion Technology to seamlessly integrate wood, vinyl, and aluminum components into one advanced window. This process provides superior rigidity, tight welded corners, protection against rot, and enhanced resistance to air and water leaks.

As a mid-priced window, the H3 is set apart from its competition. On the interior, the H3 line features thermally-insulated premium ponderosa pine (primed or natural) with non-mitered joints and the same hardware and grilles as used in Hurd's premium lines. The exterior sports a strong dent-resistant aluminum cladding in white, sand, and bronze finishes. Supporting the window is an extra-strength .072-inch vinyl base frame. Features like extra thick extruded cladding, extra thick vinyl base frame, fully sealed corners, solid wood interior, and high-end weather-stripping contribute to the H3's superior energy performance. The H3 casement achieves a .31 U-factor with standard dual-pane glass and Low-E argon – rivaling efficiency ratings of the industry's premium-priced window products.

The H3 is also easy to install and finish. An integrated nailing fin produces greater structural integrity, an improved barrier against water leakage, and the virtual elimination of racking problems. A continuous head and sill present a seamless factory mull system that stops water. Hurd's snap-lock design eliminates unsightly screws or fasteners on the interior of the window. All Hurd windows are protected to the core against water and rot with Hurd's exclusive CoreGuard treatment system, and the H3 is no exception.

Hurd Windows are manufactured in Wisconsin and sold exclusively through dealers. With a 90-year tradition of building custom wood windows and doors to the highest standards of quality, Hurd understands the value of innovation and timing. Ask your Stenerson Lumber salesman for more information on these award-winning windows.



*-adapted from Nov 2008 Window&Door Magazine*

### TOOL GLOSSARY



**SKILL SAW:** A portable cutting tool used to make studs too short.

**BELT SANDER:** An electric sanding tool commonly used to convert minor touch-up jobs into major refinishing jobs.

**PLIERS:** Used to round off bolt heads. Sometimes used in the creation of blood-blisters.

**WISE-GRIPS:** Generally used after pliers to completely round off bolt heads. If nothing else is available, they can also be used to transfer intense welding heat to the palm of your hand.

**BAND SAW:** A large stationary power saw primarily used by most shops to cut a good piece of material into smaller pieces that more easily fit into the trash can after you cut on the inside of the line instead of the outside edge.

**HOSE CUTTER:** A tool used to make hoses too short.

### FOR MORE INFORMATION

For more information or for further discussion on the articles contained in this newsletter please contact your Stenerson Lumber salesperson. We are open to suggestions on future topics; just let us know what you'd like to see. If you'd like to be added or removed from our mailing list or have an address correction, please call the General Office at 218-233-3437.