



ON THE LEVEL

A STENERSON LUMBER PUBLICATION

STENERSON SPOTLIGHT ON SERVICE

Randy Thune, our Exteriors Unlimited manager/salesman, has been with the company since January 2006. He came to us with considerable experience, graduating from the Construction Technology Program at Northwest Tech, working for local contractors, obtaining his contractor's license, and operating his own construction company for 5 years. He now travels the area meeting with homeowners, general contractors, and subcontractors - selling siding (including seamless), windows & doors, soffit & fascia, and many other exterior and interior products. His broad knowledge of all phases of construction enables him to solve many construction issues and recommend many types of products and services. Randy has a natural talent for choosing finishes and has a great eye for detail. He particularly appreciates the evolution of the remodeling project. It is quite fulfilling to see the client's satisfaction for a job completed well. In his free time, Randy enjoys boating, waterskiing, snowboarding, running, and spending time with his wife, Melissa, and their two children. Look for many changes in the Exteriors Unlimited branch of StenerSON Lumber as we update our logo, vehicle signage, website, and other materials. There may be some great promotions coming up as well! Randy can be reached at the Detroit Lakes location on the Exteriors Unlimited line at 218-846-1778.



2011 SPRING HOURS

Monday – Friday
7:30 am to 5:00 pm

Saturdays (DL & Crosby)
8:00 am to 12:00 pm

As always
- FREE DELIVERY -
call for yours today!

PRODUCT SALES

- Casey Beckerleg, Mhd
- Steve Breyer, Mhd
- Steve Gease, FF
- Rich Harris, Crosby
- Bill Jackson, DL
- Craig Johansen, FF
- Arden Laine, DL
- Scott Mollberg, Mhd
- Tracy Olson, DL

STENERSON LUMBER LOCATIONS

555 Hwy 59 N
Detroit Lakes, MN
218-847-2188

22348 Hwy 6 and 210
Crosby, MN
218-546-6535

324 Washington Ave E
Fergus Falls, MN
218-739-4481

1702 1st Ave N
Moorhead, MN
218-233-2754

Exteriors Unlimited
218-846-1778

Pro Builder Lending
218-233-3437



JUNE LUNCH AND LEARN – DIAMOND PIER® & GUARDECK™

This month's Lunch and Learn Program will focus on two unique decking products. Have lunch with us and learn about Diamond Pier®, a pin-system deck footing, and Guardeck™ (high-performance, low-maintenance decking products). Join us in the following lumberyards from 11:30 am - 1 pm:

- Tuesday, June 21 in Moorhead
- Wednesday, June 22 in Fergus Falls
- Thursday, June 23 in Detroit Lakes

JUNE STENERSON SPECIAL



**\$2.49/FT GUARDECK™
PRESTIGE**

**\$2.99/FT GUARDECK™
ELITE**

High-Performance / Low-Maintenance

Check Out the Contractor Sales Promotion to Earn Great Prizes!

Ask for the June Newsletter Special to get this ultra-low pricing. Valid on future purchases only.

TIME FOR A CONTRACT UPDATE?

New MN law requires that builders must include certain new items in their construction contracts entered into after January 1st, 2011. Applying to both major construction contracts as well as small remodeling jobs, **all MN Licensed contractors must “provide a customer with written performance guidelines for the services to be provided” before entering into the contract.** The content that should be written into the contract is not specifically spelled out for the contractor, but should define what is and what is not considered to be a defect after completion of construction. Sample guidelines can be found at www.bamn.org (free for BAM members) or www.nahb.org (for purchase by members and non-members). The samples can be used “as is” or modified or written by the contractor himself (keeping in mind to be code compliant). The guidelines are intended to specify what a contractor will or will not fix during and after construction such as drywall cracks, siding gaps, leaking roofs, etc. They do not have to be approved by any particular agency. Law also requires that **contractors also need to “provide customers with a copy of the Home Warranty Law 327a.”** This verbiage can be found at for free at www.revisor.mn.gov/statutes/?id=327A. It is recommended that you keep a signature page on-file acknowledging when your customer received both the written guidelines and the warranty law. Check with your local homebuilder association for more information on this new law or inquire with the state of MN.

GOOD TO BE BACK! BACK IN BRECK

Stenerson Lumber is returning to an area we once served with a new satellite Design & Sales Office in Breckenridge. We have rented a storefront on the west side of Hwy 75 (115 5th Street N, Suite C), near the movie theatre and the Wilkin Eatery. A smaller space, we will be pulling in as many displays as we can to show our products - millwork, windows & doors, siding, roofing, and decking – to name a few. We will be staffing the office Monday through Thursday mornings from 8:30 am – 1:00 pm, offering design, estimating, and ordering services. Appointments can be scheduled for other times at your convenience and you can call us anytime! Materials will be delivered directly to the jobsite out of the Fergus Falls lumberyard on a daily basis – free of charge. We have heard quite a few positive comments already for offering the Breckenridge-Wahpeton area another choice in building materials and are excited about this new venture. We hope to get together with some of our past customers and make new connections with others in the area. Look for us to open the door the first week in June, with a brand-new sign going up very soon. We can be reached at the Breckenridge Design & Sales Office at 218-651-0300 or by calling the Fergus Falls location toll-free at 877-739-4481.



THINGS THAT MAKE GO “HMMM...”



- Is it good if a vacuum really sucks?
- Why do we say something is “out of whack”? What is a “whack”?
- Why doesn't glue stick to the inside of the bottle?
- Why do “fat chance” and “slim chance” mean the same thing?
- Why do *tugboats push* their barges?
- Why are a “wise man” and a “wise guy” opposites?
- Why are they called “stands” when they are made for sitting?
- Doesn't “expecting the unexpected” make the unexpected expected?

FOR MORE INFORMATION

For more information on the articles contained in this newsletter please contact your Stenerson Lumber salesperson. We are open to suggestions on future topics; just let us know what you'd like to see. If you'd like to be added or removed from our mailing list or have an address correction, please call the General Office at 218-233-3437.

VISIT US ON FACEBOOK FOR PHOTOS, NEWS, AND MORE!