

ON THE LEVEL

A STENERSON LUMBER PUBLICATION

STENERSON SPOTLIGHT ON SERVICE

November finds us with another great addition to our sales staff, Mike Dubay. Mike started selling in the Crosby location last month and is fitting in nicely with the company and enjoying the cooperation from other salespeople (thanks guys!). Mike comes to us with over 40 years of sales and sales management experience in the building industry at various lumberyards in the Brainerd/Baxter area. He feels his specialty is tracking down those specialty items that are a challenge to find, but his favorite part about selling is interacting with his customers. Calling on clients daily, you won't find him in his office for long! Mike lives on Upper Hay Lake in the Whitefish Chain of lakes and loves to fish. He also spends a lot of time with his family. Four daughters, one son, and ten grandchildren keep him quite busy. In the winter, you'll find him and his wife, Mary, traveling down to Arizona and Florida to visit them and in the summer, they're busy hosting them at home. Mike can be found in Crosby at 218-546-6535.



2011 FALL-WINTER HOURS

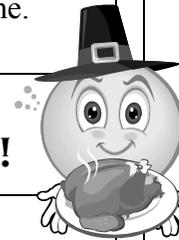
Monday – Friday
7:30 am to 5:00 pm

As always
- FREE DELIVERY -
call for yours today!

PRODUCT SALES

Casey Beckerleg, Mhd
Steve Breyer, Mhd
Mike Dubay, Crosby
Steve Gease, FF
Bill Jackson, DL
Craig Johansen, FF
Bruce Larson, Breck
Scott Mollberg, Mhd
Tracy Olson, DL

**WE WILL BE CLOSED THURSDAY, NOVEMBER 24TH
HAVE A SAFE AND HAPPY THANKSGIVING!**



NEW POLICY FOR HARDIE-PRODUCTS

Recently, James Hardie Building Products and other select brands of like cement-board siding and trim products have instituted a new **non-return policy** that their distributors and dealers are obligated to follow. We are no longer able to return any product overages to our suppliers as they will not issue credit. Likewise, we **cannot accept any returns of primed or prefinished siding or trim** to our own stock. Please keep this in mind when preparing your order for Hardie and like products. We will help you try to estimate the exact siding and trim needed for your project, recommending ordering on the short side. You may want to add a small cushion for any additional product you may need to order later. Please consult your salesperson with any questions about the new non-return policy or any of these select products.

STENERSON LUMBER LOCATIONS

555 Hwy 59 N
Detroit Lakes, MN
218-847-2188

22348 Hwy 6 and 210
Crosby, MN
218-546-6535

324 Washington Ave E
Fergus Falls, MN
218-739-4481

115 5th St N, Suite C
Breckenridge, MN
218-651-0300

1702 1st Ave N
Moorhead, MN
218-233-2754

Exteriors Unlimited
218-846-1778

Pro Builder Lending
218-233-3437

NOVEMBER STENERSON SPECIAL



ATTIC GUARD PLUS[®]

PREMIUM LOOSE-FILL
FIBERGLASS INSULATION

\$27.99/BAG

INCLUDES USE OF BLOWER
WITH QUALIFYING PURCHASE

SAVE EVEN MORE WITH GUARDIAN REBATE!

Combat high energy costs with this thermally efficient glass-fiber insulation. Holding a Class A Fire Rating, Attic Guard Plus[®] contains no formaldehyde or bonding agents and is non-corrosive and pest-resistant. Call now to reserve usage of the blower with purchase.

Special invalid on prior purchases. No further discounts apply. Rebate subject to Guardian approval.



TAKE A NUMBER – A NEW ONE!

In October, the MN Dept. of Labor moved to an on-line licensing system and is changing all **MN licensed contractor numbers**. Each number will **begin with a class code and be followed by a six-digit number** such as BC123456. Examples of the class code are: BC (Residential Building Contractor), CR (Residential Remodeler), and RR (Residential Remodeler). Those that have an eight-digit license number will convert to a six-digit number by dropping the “20”. Those that have a four-digit license number will convert to the six-digit number by adding zeros to their number.



Contact your salesperson if interested in these signs!

New license numbers should be used on all correspondence with the state and on all contracts. Changes to the license number on printed materials can be made upon your next reorder. License numbers on vehicles and other equipment do not have to be changed until replacement. For more information, visit the MN Dept. of Labor at www.dli.mn.gov.

Think of us when it's time to update your job-site signage. **We pay for half of your multi-color jobsite sign ordered through our office.**

GRAB YOUR GRANT FOR SAFETY IMPROVEMENTS

MN OSHA is now offering a **dollar-for-dollar grant** to qualifying contractors for projects designed to reduce the risk of injury to their workers – such as **fall-protection compliance** or other safety risks. To qualify, a contractor must carry workers' compensation insurance and must come under the jurisdiction of MN OSHA. A safety-inspection must be conducted by a safety-professional and the contractor must obtain a written report (the state does have an inspection team to conduct these reviews.) The project must be consistent with the recommendations of the safety professional and be supported by all public entities and comply with federal, state, and local regulations where applicable. The grant is a dollar-for-dollar match to the amount a contractor uses to make the safety improvement recommended. If your grant is approved, you will be notified in writing; each grant project must be completed within 120 days of the grant agreement. There are **\$10,000 in funds available** so don't delay in your application. More information is available by calling the Workplace Safety office at 651-284-5162 or email the office at dli.grants@state.mn.us or visit www.dli.mn.gov/WSC/Grants.asp.



LOST IN THE WOODS



A man goes hunting and gets lost in the woods.

Remembering the universal distress signal, he fires three shots into the air and waits.

After an hour, he fires three more shots. Another hour goes by and still no one comes to help.

Preparing for the next sequence, he says to himself, “I hope somebody comes this time because these are my last three arrows.”

~Happy Hunting!~



FOR MORE INFORMATION

For more information on the articles contained in this newsletter please contact your Stenerson Lumber salesperson. We are open to suggestions on future topics; just let us know what you'd like to see. If you'd like to be added or removed from our mailing list or have an address correction, please call the General Office at 218-233-3437.

VISIT US ON FACEBOOK FOR PHOTOS, NEWS, AND MORE!